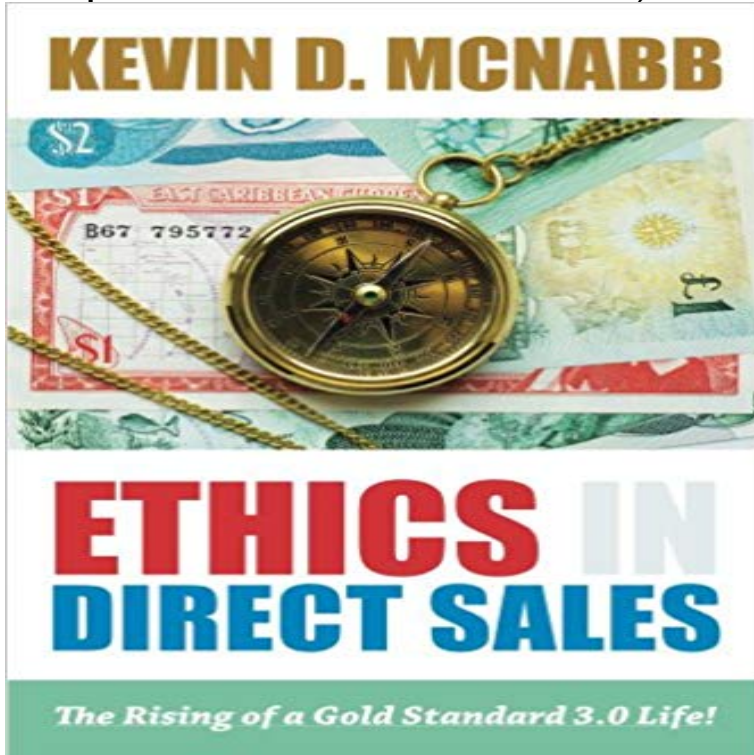


## Ethics in Direct Sales - The Rising of a Gold Standard 3.0 Life! (The Responsible Direct Seller Series)



Author Kevin McNabb demonstrates to you exactly how the Golden Rule operates globally, and precisely how, especially in Direct Selling, it delivers remarkable rewards. Ethics in Direct Sales presents: Tales provided from the profession of Direct Selling that underscore exactly how gifted leaders invoked this classic guideline. Good examples of challenging Direct Selling business decisions and the best way the Golden Rule is applicable to each and every scenario. The five most widespread factors men and women in the Direct Selling Profession compromise their own ethics. Case histories that confirm that the Golden Rule develops well-being, raises production, promotes down line teamwork, significantly increases down line retention, and helps to keep customers returning time after time.. This stimulating book superbly illustrates exactly how carrying out the right thing promotes a successful scenario for all Direct Selling Professionals, together with beneficial outcomes for down line, customers, family, as well as your own positive mindset. The word Integrity is used a lot in Direct Selling. It is used so much and with such ease that it has become a word as a matter expedience instead of true relevance...very few people in Direct Selling can handle the spotlight...where it matters the most. Even fewer can handle it in the dark or behind closed doors where the public cant see. However, it is in the dark when no one is looking that Integrity matters most. ?is is outstanding! Keeper Catran-Whitney, Owner, DirectSellingLive.comand MLMBlackWoman.com Ethics in Direct Sales is a life-changing book: a powerful wide open invitation to completely transform your own heart and mind. Enlightening and signi?cant. Steve Warshaw, Pocatello, Idaho Discover a number of lifes most signi?cant lessons by pursuing the guidelines masterfully delivered in this powerful book. You will

then be prepared to experience the great invitation waiting for you at the books end.  
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