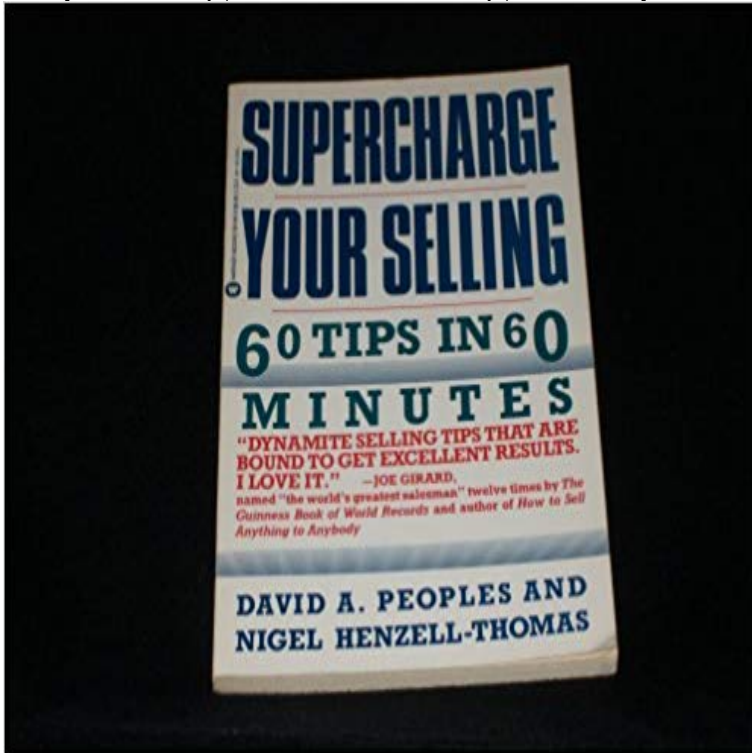


## Supercharge Your Selling: 60 Tips in 60 Minutes



The objective of this book is to help salespeople achieve more business, with less effort, by doing the right things the first time. It consists of 60 practical tips in five areas: the working environment, pre-sales, the sales call, after-sales, and the individual. It is sponsored by IBM.

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