

The Master Sales Manual was written with the independent sales person in mind. Inside, you'll find everything you need to know to train yourself or your staff on the most necessary and covert sales skills, regardless of the industry you're in! Within, you'll find proven theories and models from experts in various fields; advice from experts in the sales industry, as well as lessons learned from personal experience... All wrapped up in 10 separate volumes, well-organized and easy to understand.

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